



PHILIPPINE HEART CENTER  
East Avenue, Quezon City

**RESOLUTION No. 029.2023**

**RE: Pinnacle Supplies & Services Unlimited, Inc.**  
**as the Lowest Calculated and Responsive Bid for the Project,**  
**re: 1 unit High End Echo Machine - ITB.037.23**

**WHEREAS**, the Philippine Heart Center (PHC) in consonance to the requirements of RA 9184 and its Revised Implementing Rules and Regulations (RIRRs), has advertised the Invitation to Bid for the **Project, re: 1 unit High End Echo Machine** at the Bulletin Board of the PHC-BAC Secretariat and posted the same in PHILGEPS and in other conspicuous of the premises of this institution continuously for a period fourteen (14) days;

**WHEREAS**, in response to the said PHC's widely-disseminated advertisements, three (3) prospective bidders participated in the bidding process by purchasing the BAC-prepared bid documents for the Project;

**WHEREAS**, the bid documents of the bidders were subjected to a "*pass or fail*" criteria during the Bid Opening Date based on the PHC's itemized checklist in the bidding documents;

**WHEREAS**, the result of the evaluation shows the following notation:

Bidder No.	Name of Bidder/s	Total Bid Price	Result of the Opening of Bids	Result of Post-qualification	Remarks
Bidder 1	Pinnacle Supplies & Services Unlimited, Inc.	P12,499,999.00	Passed	Failed – Item No. 1.1.6 Must provide a certificate that there should be an AUTOMATED analysis (Single plot, single click analysis) and visualization of the mitral and aortic valve by 3D transesophageal echocardiogram	Initially Non-compliant since no certificate was provided – however, MR was granted since the automated analysis was stated in the brochure which may be considered a form of certification as accepted by End-user and advised by legal.
Bidder 2	Saviour Medevices, Inc.	P13,488,888.00	Passed	No longer needed	No longer needed
Bidder 3	IDS Medical Systems Philippines, Inc.	P13,980,000.00	Passed	No longer needed	No longer needed

**WHEREAS**, a post-qualification process was scheduled in favor of Pinnacle Supplies & Services Unlimited, Inc., being the Lowest Calculated Bid (LCB) was scheduled on June 20, 2023.

**WHEREAS**, upon careful examination, validation and verification of the eligibility, technical and financial requirements submitted by **Pinnacle Supplies & Services Unlimited, Inc.**, the bidder with the **Lowest Calculated Bid (LCB)**, we find the above-mentioned bid offers, found to be **Non-Responsive** to the stipulated requirements of the Project's as per the response of BAC of their post-disqualification as per BAC Ref. 207.23. (Please see attached "Annex A")

1. Technical Specifications

1.1 Functional Requirements and Features:

- 1.1.6 Must provide a certificate that there should be an AUTOMATED analysis (Single plot, single click analysis) and visualization of the mitral and aortic valve by 3D transesophageal echocardiogram

Pinnacle Supplies & Services Unlimited, Inc., filed Motion for Reconsideration (MR) dated June 20, 2023 and duly received by the BAC Secretariat on the same day.

BAC initiative to communicate the said MR on the End-user's and requested legal opinion, to the PHC legal counsel. The result was as follows:

- 1.1 End-user's, Dr. Viannely F. Flores and Ms. Aileen Buenvenida agreed that the bidder's submission aligns with the necessary documentary requirements as stated in the pre-issued bidding documents. (Please see attached "Annex B")
- 1.2 Our legal counsel, clarified that the bidders submission of a brochure can be use as a thorough reference and also a form of a certificate, respectively.

The Chairman and it's members voted the granting of the filed MR by Pinnacle Supplies & Services Unlimited, Inc. during BAC en banc meeting on July 03, 2023 and results to (1 voted No, 1 abstained and majority of Yes).

**Based on the foregoing the BAC, TWG and the End-users APPROVED/GRANTE the said MR.** (Please see attached "Annex C")

**NOW, THEREFORE, we, hereby RESOLVE as it is hereby RESOLVED:**

- a). To recommend to the Executive Director, being the Head of the Procuring Entity (HOPE), the approval of this Resolution and award of the Project to **Pinnacle Supplies & Services Unlimited, Inc.**

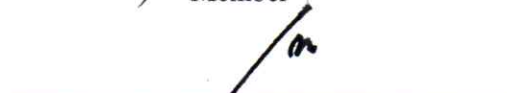
**DONE**, this 12<sup>th</sup> day of July 2023, BAC Office, PHC.

**The Bids & Awards Committee:**

  
**AGNES L. BALID**  
Member

  
**AGNES B. GRANDE, RMT**  
Member


  
**REX B. GARDE, RMT**  
Member

  
**PEDRO P. SAN DIEGO, JR., MD, MBA**  
Member

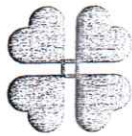
  
**ANTONIO D. PASCUAL, MD.**  
Vice-chairman

  
**MARIETTA A. VELASCO, R.N., MAN, MBA**  
Chairman, BAC for Pharma Supplies and Medical Equipment

**APPROVED BY:**

  
**GERARDO S. MANZO, MD.**  
Officer-In-Charge of the Director's Office





Republic of the Philippines  
**PHILIPPINE HEART CENTER**  
East Avenue, Quezon City 1100, Philippines  
Telephone Nos. 8925-2401 to 50 [www.phc.gov.ph](http://www.phc.gov.ph)

BAC. Ref. 207.23  
June 23, 2023

**RALPH ARVIN C. HIYAO**  
Sales Executive  
Authorized Representative  
**PINNACLE SUPPLIES AND SERVICES UNLIMITED, INC.**  
2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> Floor JELGO Building  
JM Loyola St., Cityland Subdivision  
Carmona Cavite

Dear Mr. Hiyao:

This is in reference to the result of the Post-qualification process, relative to the Project, re: **1 unit High End Echo Machine** with ITB No. 037.23.

In details, under the Post-qualification process **“provides that post-qualification shall verify, validate, and ascertain all statements made and documents submitted by the bidder with the Lowest Calculated Bid/Highest Rated Bid, using a non-discretionary pass/fail criteria, as stated in the Bidding Documents”**

Herewith is the result of the rigid evaluation of BAC, Technical Working Group (TWG) and the End-users on the technical specifications vis-a-vis to our pre-issued bidding document and the parameters that were not found:

Item #	PHC-Technical Specification	Pinnacle Supplies & Services Unlimited, Inc.	Findings/Remarks
1.1.6.	Must provide a certificate that there should be an AUTOMATED analysis (Single plot, single click analysis) and visualization of the mitral and aortic valve by 3D transesophageal echocardiogram	NO certificate provided, however, the automated analysis was stated in the brochure.  <b>Note:</b> This parameter is included in Supplemental Bid Bulletin No. 029.23	X Non-Compliant

Under Section 30, Page 45- Preliminary Examination of Bids- states that **“bids that fail” to include any requirements or are incomplete or patently insufficient shall be considered as “failed”** as specified in the Revised Implementing Rules and Regulations (RIRR) 2016 of R.A. No. 9184.

Hence, given the above-mentioned deficiencies, we are hereby declaring your bid offer as post-disqualified.

However, we received your Motion for Reconsideration (MR) dated June 20, 2023. With regards to the said MR, BAC is still in the process of re-visiting and re-assessing your previous submitted documents.

page 1 of 2



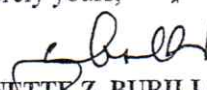
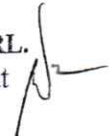
Quality Management System ISO 9001 :2015 Certified

*Arvin*  
**ARVIN HIYAO**  
**6-23-23**


You will hear from us soon.

Please be guided accordingly.

Sincerely yours,

  
JEANETTE Z. BURILLO, RL.  
Chairman, BAC Secretariat 

Noted By:

  
MARIETTA A. VELASCO, RN, MAN, MBAH  
Chairman, BAC for Pharma Supplies & Med Equipment

cc: End-user  
FILE



Republic of the Philippines  
**PHILIPPINE HEART CENTER**  
East Avenue, Quezon City 1100, Philippines  
Telephone No. 8925-2401 to 50 www.phc.gov.ph

L-M-ACD-NIC-2023-025

June 20, 2023

TO: **MARIETTA A. VELASCO, RN, MAN**  
Chairman, Bids and Awards Committee for  
Pharmaceutical Supplies and Medical Equipment

RE: Acceptance of Motion for Reconsideration – Technical Specifications for  
1-Unit High-End Echo Machine

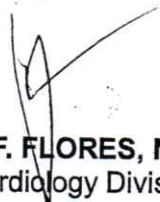
Dear Ms. Velasco

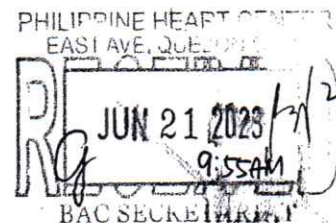
Good day!

This is to inform your good office that our division has decided to accept the motion for reconsideration submitted by Pinnacle Supplies and Services Unlimited concerning the technical specifications for the 1-unit High-End Echo Machine. Specifically, this pertains to item 1.1.6, which requires the submission of a certificate demonstrating that the machine is capable of AUTOMATED analysis (Single plot, single click analysis) and visualization of the mitral and aortic valve 3DE transesophageal echocardiogram.

Upon careful review, we have examined the brochure provided by Pinnacle Supplies and Services Unlimited, which outlines the technical specifications for the aforementioned item. After thorough consideration, we would like to inform you that the bidder's submission aligns with the necessary requirements as stated in the procurement documentation.

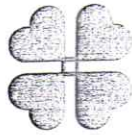
We kindly request your approval regarding this matter.

  
**VIANNELY BERWYN F. FLORES, M.D.**  
Chief, Non Invasive Cardiology Division



*Noted - note sec to POC  
to check documents  
submitted during the  
opening of its  
aligned to  
our specs for  
the project  
JF  
6/21/23*





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BAC Ref.114.23  
July 04, 2023

**RALPH ARVIN C. HIYAO**  
Authorized Representative  
**PINNACLE SUPPLIES and Services Unlimited, Inc.**  
2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> Floor JELGO Bldg.m  
J.M Loyola St., Cityland Subd.,  
Carmona, Cavite

Dear Mr. Hiyao:

This is in reference to your Motion for Reconsideration (MR) dated June 20, 2023 relative to the Project, re: **1 unit High End- Echo Machine** with ITB. 037.23. Your letter was duly received by the BAC Secretariat on the same date.

As stated in your MR, you are requesting for a re-consideration on your non-compliance specifically on Item No. **1.1.6. which states that you must provide a certificate** presenting that the machine is capable of AUTOMATED analysis (Sigle plot, single click analysis) and visualization of the mitral and aortic valve 3D tansesopahageal echocardiogram.

Also, your company was able to provide sufficient and official reference documents which verifies, validates and states that SIEMENS ACUSON SC2000 is capable of providing AUTOMATED analysis as stated in our bid tender on Page 26.

We take note of your concern.

BAC is in receipt of the L-M-ACD-NIC-2023-025 (please see attached ANNEX "A") based on the opinion of the Chief, Non-Invasive Cardiology Division, Dr. Viannely Berwyn F. Flores, M.D., accepted the MR filed by your company, Pinnacle Supplies and Services Unlimited, Inc., specifically on Item No. 1.1.6.

Moreover, after careful review, they have agreed that the bidder's submission aligns with the necessary documentary requirements as stated in the pre-issued bidding documents.

Further, BAC also sought legal advise from our PHC Legal Counsel and that it was clarified that the bidders submission of a brochure can be use as a thorough reference and also a form of a certificate, respectively.

The Chairman and it's members voted the granting of your filed MR and resulted to ( 1 voted No, 1- Abstained and majority of Yes). Based on the foregoing, Ms. Marietta A. Velasco approved your filed MR during BAC en banc meeting on July 03, 2023, we invited the End-user, Ms. Aileen S. Buenvenida to help us finalize your filed MR vis-a vis with your submission during the Bid Opening held on May 29, 2023.

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7/4/23

