

PHILIPPINE HEART CENTER

East Avenue, Quezon City

Minutes of the Regular BAC Meeting Opening of Bids and Pre-Bid Conference September 22, 2020, 9:00am, 5th MAB, Amphitheater, PHC

BAC Meeting:022.2020)

1. Attendance:

The meeting was participated by members of the BAC, TWG and its Secretariat as follows:

Chairman : Marietta A. Velasco, RN, MAN
Vice-Chairman : Antonio D. Pascual, MD
Members : Peter San Diego, Jr. MD
Rex B. Garde, RMT
Agnes L. Balid
Agnes Grande
Jennifer Mendoza, MD
Annalyn Ollado

TWG Members
Chairman : Marcial Magleo
Vice Chairman : Marissa Sarmiento
Members : Engr Dionisio Eoy - absent
Maria Charisse Y. Magallanes, RN
Annalyn Ollado

Secretariat : Jeanette Z. Burillo
Rachelle H. Cortez
Joy Y. Lacanilao
Kim Sumaribos

2. Call to Order - Briefing

- 2.1. The meeting was called to order at 8:30am, presided by Ms. Marietta A. Velasco – Chairman of BAC for Pharma Supplies & Med Equipment.
- 2.2. Recognized the new members.
- 2.3. Orientation of the new members with regards to their function, Ms. Velasco reiterated their function being the Juror
- 2.4. The process of the procurement is discussed from PR to the bidding process.
- 2.5. As instructed by the Chairman, BAC Secretariat will coordinate with HRMD to facilitate capacity building (Trainings) for new members (Agnes B, Agnes G, Annalyn O, Bangs Sarmiento, Jennifer Mendoza, MD) – refresher course.
- 2.6. Maintaining professional gap among suppliers or brands, emphasize by Ms. Velasco. Attendance to every BAC meeting is likewise reiterated and that BAC members have a jury duty.
- 2.7. In case the BAC and TWG becomes the End-user, avoid being one instead send someone.
- 2.8. Dr. Pascual also reiterated the function of all members, no contact policy.

II. Opening of Bids

| | Project Title | Eligibility & Technical Envelope | Financial Envelope (Bid Offer) |
|---|---|--|---|
| 1 | 1 Unit Brand New Ambulance (Type II) End-user: EMD/Engr. Joe Barsaga ABC= P2,500,000.00 1. Nissan Commonwealth, Inc. Andre Miguel Liongson | > Certifications v > CSSR v > Bid Securing Declaration – properly signed and notarized > Brochure – Nissan Urvan Cargo > Operation & Service Manual v > Production Del. Period - 60days > Manpower requirement – ok > Technical Specifications with | > P2,498.888.00 > Schedule of Prices-complied > Terms of Payment-complied > Delivery Period – 60 calendar days, complied > Warranty: 3y vehicle and 3y for service > PASSED > Nissan was notified that all documents will be subject |

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| | <p>statement of compliance - complied</p> <p><i>Certifications:</i></p> <ul style="list-style-type: none"> - brand new accessories good working condition - preventive maintenance - ISO 3485 - Letter of authorization and certifications are all noted and carefully evaluated by the TWG <p>> Omnibus Sworn Statement, signed and properly notarized-complied</p> <p>> Bid Documents – all pages are signed, complied</p> <p>> PASSED</p> | to detailed bid evaluation and post qualification. |
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2.9 Ms. Velasco discussed to the BAC Members and TWGs the Certificate of Simplified Supplier's Registration (CSSR) as its importance making the process easier and quicker since all legal and technical documents were scrutinized, checked and reviewed by BAC-TWG and ensure the completeness of the all the necessary documents with a payment of One Thousand Five Hundred Pesos (P1,500).

2.10 Dr. Pascual further said that, being a BAC Member, its primary function is the determining the presence or absence of those requirements.

III. Pre-Bid Conference

| | Project Title | Modification/Clarification/Remarks | | | | | | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|--|-----------|----------|-------------|---------|---------|------------------|---|--|--|--|---------------|---------|---------|------------------|-------------|---------|---------|------------------|----------|---------|---------|---|
| 1 | <p>1 Lot Telemetry System (Cardiac Monitoring)</p> <p>ITB.027.20</p> <p>End-user: NSO/Janine Commendador and Susan Umali</p> <p>ABC= P21,797,745.00</p> <p>1. Technomed International, Inc. Milanita Dela Cruz</p> <p>2. Saviour MeDevices - Shaira Serapio</p> | <p>> Ms. Velasco asked the prospective bidders for possible Question, concerns or inquiry on the Project.</p> <p>Technomed: Clarification for SLCC - Page 41#5: cardiac monitor, stand alone, centralized not necessarily Telemetry. Since they don't have any experience yet of the same Project with a huge amount of ABC.</p> <p>> Ms. Comendador preferred a similar project – Telemetry System.</p> <p>BAC and TWG Recommendation: End-user prefers same Project – Telemetry, SLCC.</p> <p>> Page 75#8 – Cuff sizes: ranges are specified, arm cuff</p> <table><tr><th colspan="2">Requirement</th><th>Technomed</th><th>Decision</th></tr><tr><td>Small Adult</td><td>22-26cm</td><td>18-26cm</td><td>Ok with End-user</td></tr><tr><td colspan="4">With Technomed: Small Adult is referred to as CHILD</td></tr><tr><td>Regular Adult</td><td>27-34cm</td><td>25-36cm</td><td>Ok with End-user</td></tr><tr><td>Large Adult</td><td>35-42cm</td><td>33-47cm</td><td>Ok with End-user</td></tr><tr><td>XL Adult</td><td>45-52cm</td><td>46-66cm</td><td>End-user was hesitant stating that its already too big. Technomed stated that it is</td></tr></table> | Requirement | | Technomed | Decision | Small Adult | 22-26cm | 18-26cm | Ok with End-user | With Technomed: Small Adult is referred to as CHILD | | | | Regular Adult | 27-34cm | 25-36cm | Ok with End-user | Large Adult | 35-42cm | 33-47cm | Ok with End-user | XL Adult | 45-52cm | 46-66cm | End-user was hesitant stating that its already too big. Technomed stated that it is |
| Requirement | | Technomed | Decision | | | | | | | | | | | | | | | | | | | | | | | |
| Small Adult | 22-26cm | 18-26cm | Ok with End-user | | | | | | | | | | | | | | | | | | | | | | | |
| With Technomed: Small Adult is referred to as CHILD | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Regular Adult | 27-34cm | 25-36cm | Ok with End-user | | | | | | | | | | | | | | | | | | | | | | | |
| Large Adult | 35-42cm | 33-47cm | Ok with End-user | | | | | | | | | | | | | | | | | | | | | | | |
| XL Adult | 45-52cm | 46-66cm | End-user was hesitant stating that its already too big. Technomed stated that it is | | | | | | | | | | | | | | | | | | | | | | | |

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| | | | adjustable with Velcro. Will issue supplemental bid bulletin if there will be changes on the cuff sizes. |
| | | BAC and TWG Recommendation: XL Adult: 45-66cm | |
| | | <p>> Battery: rechargeable dual cell lithium ion battery as requirement, Technomed has no dual cell.</p> <p>BAC and TWG Recommendation: To consult EMD with regards to the wattage of the battery.</p> <p>> Will issue supplemental bid bulletin if there will be changes on the items.</p> <p>Saviour MeDevices: Page 76#3.2 Central Monitor – request for range: per requirement is 24 units, Saviour MeDevices has 22 inches while Technomed have 24 inches. End-user prefers <u>at least 24 inches</u>, for reason that data reflected on the monitor maybe smaller if with smaller monitor.</p> <p>> Central Monitoring System Station – the lot will distributed into 3 sets to different units with different bed capacities</p> <p>1st set – 2 display monitors for 14 patients</p> <p>2nd set – up to 2 display monitors 20 patients</p> <p>3rd set - 4 display monitors with 28 patients</p> <p>> LCD monitors – size to specify as per suggestion of Dr. Pascual.</p> <p>> Will combine Item #1 and 2 - Central Monitoring System with LCD monitors</p> <p>> End-user will stick to the requirement of at least 24 inches monitor</p> <p>BAC and TWG Recommendation: To range the size of the display monitors, End-user prefers at least 24 inches.</p> <p>> Power Supply – to prefer UPS instead of AVR and state the voltage requirement/capacity. End-user to consult EMD.</p> <p>> Will issue supplemental bid bulletin for changes.</p> <p>> Deadline for the submission of eligibility requirements for the issuance of Certificate Simplified Supplier's Registration is on September 28, 2020, 4pm at the BAC Office - Optional.</p> <p>> Opening of Bids: October 6, 2020, same venue.</p> <p>> End-user to submit revised Technical Specifications to be submitted before Friday, September 25, 2020.</p> | |
| 2 | 25 Units VS Monitor with SPO2, NIBP and Temperature End-user: NSO/Daisy Algenio/Janine Commendador and Susan Umali ABC = P3,625,000.00 | <p>> Ms. Velasco asked the prospective bidders for possible Question, concerns or inquiry on the Project</p> <p>Technomed, Saviour and R&A:</p> <p>> Page 74#1 – inclusion of ECG will become a cardiac monitor instead.</p> | |

Prospective bidders:

1. Technomed International, Inc. - Milanita Dela Cruz
3. R&A Dental – Joan Comia
4. Saviour MeDevices – Shaira Serapio

- > End-user: Temp, SPO2, NIBP, ECG being intended for CoVid Area and PHC being a cardiac center, inclusion of ECG is a part of its monitoring.
- > Title of the project: Technomed dilemma on their brochure and operation manual – PATIENT MONITOR or CARDIAC MONITOR.
R&A Dental/Technomed/Savior: request to change as PATIENT MONITOR instead of VITAL SIGNS MONITOR
- > Page 75#3.2 = Screen monitors 3-8 inches, End-user to range 5-11 inches; Saviour MeDevices: 10.4 having more parameters reflected on the screen; Technomed has 10 inches screen monitor; R&A: ok with the requirement size
- > End-user to range the size of the monitor to 5-11 inches.
- > Font size adjustable to revise: adjustable numeric display
Technomed: big numeric display
R&A and Saviour: ok with the requirement
- > Power supply: Technomed has AVR but they can provide UPS and stated that it can be a little bit costly, two other prospective bidders has both (UPS and AVR).
End-user preferred having both the UPS and AVR as per EMD Requirement.
- > Weight of the Monitor Page 75#3.7: requirement is 3-5kg. R&A inquired if this includes the weight of the battery and suggested a more lighter weight. R&A requested for a 2.5 kg. Technomed has 3.6 kg while Saviour MeDevices has 3.3 kg.
- > Delivery Period: 60 calendar days.
Technomed bargained for 120 calendar days but the Committee said it is too long to wait since this will be used for the Covid wards. Technomed again haggled for 60-90 calendar days stated that there might be delays due to the demands in the production.
- BAC and TWG Recommendation:** stick with the 60 days delivery period, End-user approved likewise.
- > Page 75#3.9 Certificate of Good Standing from PHC - R&A inquired being their first time to bid for a project at PHC, Technomed and Saviour MeDevices can secure such certification since they already have installations done at PHC.
 - R&A requested if certificate from other hospitals will suffice.
 - The Chairman, Ms. Velasco said that for first timers definitely they cannot secure a Certification from PHC.
 - BAC further asked R&A which Institutions have they already Served. R&A enumerated: Batangas Medical Center, VMCC, San Lazaro, et al.
 - Ms. Velasco asked the End-users if they will consider Certification coming from other hospitals particularly related to the Project, Cardiac Monitor.
 - End-user/s responded that they will accept Certification from other hospitals only from this first time bidders.
 - R&A will seek Certification with other hospitals.
- > Will issue supplemental bid bulletin for changes/revision.
- > Page 79 Item 3.9 – Technical Specification reads: duly notarized Certificate of Good Standing from PHC for

equipment related to the Project e.g. Cardiac Monitor.

- R&A reiterated that this should not be included in the Technical Specification, stated that this should be removed from the Technical Specifications and should be part of the Eligibility Requirement. Further elaborated that Technical Specifications should only include the functionality of a certain equipment.

- BAC acknowledged the comment of R&A, and Ms. Velasco in behalf of the BAC assured the prospective bidders that this item shall be included in the Documentation/Eligibility Requirement.

- Mr. Garde suggested also that Item 3.8 Exclusive Distributorship to be included in the Documentation.

- Ms. Velasco read an entry from the Philippine Bidding Documents found at Page 124 –

duly notarized certificate of good standing, completion and acceptance from PHC, said Certification must be issued with the past twelve months... applicable only to prospective bidders with previous contracts and complete Projects with the PHC entered into within the past three year, OR duly notarized certificate of good standing, completion or acceptance from at least 1 previous client, said certification must be issued within the past 12 months from bid submission. This is applicable only to prospective bidders without previous contracts and completed projects with the PHC.

> She reiterated to the prospective bidders to read the bidding documents. And further said that Item 3.9 will not be REMOVE and will remain as part of the Technical Specification, being a certification requirement.

- Dr. San Diego inquired with R&A if their projects with other hospitals is the same with CARDIAC MONITOR, since their company is R&A Dental Supply Center Co.

- Ms. Comia responded YES, same project with other hospital: CARDIAC MONITOR.

- Ms. Comia again inquired the BAC: "what if nagkataon, wala po talagang same project, hindi po talaga makakasali?" and that if she can submit a request to PHC.

- Ms. Velasco reiterated: it is a requirement and it is in the bidding documents and that there is a need to stick to the requirement, Ms. Comia was advised that if she have more inquiries, she can forward it to BAC or HoPe.

> Dr. Pascual inquired with the prospective bidders if they still have more inquiries, and the 3 prospective bidders replied NONE.

> To concluded the PreBid Conference for the Project, PATIENT MONITOR as reiterated by Dr. Pascual: Deadline for the submission of Certificate of Simplified Suppliers Registration (CSSR) is on September 28, 2020 at the BAC Office – Optional.

> Opening of Bids: October 6, 2020.

BAC and TWG Recommendation:

Change of Title: 25 Units Patient Monitor

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| | | Adjustable numeric display Weight UPS vs. AVR – as is. > approved by the BAC, TWG and End-users. Supplemental Bid Bulletin will be issued. |
| 3 | 4 Units Stretcher End-user: NSO/Susan Umali ABC = P1,200,000.00 1. Saviour MeDevices: Rob Russel De Guzman 2. Biomedica: Eduardo Giron 3. Transmedic Phils. Ruperto Asma, Jr. | > Saviour MeDevices representative, Mr. De Guzman said that he have no queries since he have already viewed and reviewed the Technical Specifications. > Transmedic: Inquiry on Page 74#11 Mattress (washable, leatherette). They have the Vinyl, leatherette. Saviour MeDevices: leatherette Biomedica: leatherette or vinyl - End-user prefers LEATHERETTE > Page 75: Control Break - Transmedic: has central lock, the whole system locks > End-user preference: one side has brake, then with central lock > #4 stainless steel with coated materials Biomedica: powder coated and stainless Saviour MeDevices: both, stainless steel with coated material Transmedic: stainless coated > End-user preference: STAINLESS STEEL MATERIALS > Deadline for the submission of Certificate of Simplified Suppliers Registration (CSSR) is on September 28, 2020 at the BAC Office – Optional. > Opening of Bids: October 6, 2020. |

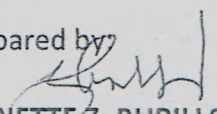
IV. Other matters:

1. Result of the Post-Qualification process relative to the Project, re: 1 unit Steam Sterilizer.

- Ms. Susan Umali reported: Bidder: Medicotek.
- Technical Specification, 3.1: High Pressure Vacuum Steam Sterilizer.
Requirement: Pressure gauge range: 0 to 6 kg/cm²
Medicotek has: X (-1 +4 bar) marked as For Verification
Bar = 4.1 which is still within range
- Ms. Umali inquired if this (+4 Bar) has to be accepted by the BAC since the End-user cannot decide.
- Dr. Pascual suggested to verify (with the expert), for safety standard.
- TWG Recommendation thru Ms. Magleo: to review/repeat.
- BAC Recommendation: no verdict yet, will have the new set of TWG conduct a review.
- Timeline: ASAP.

3. Meeting was adjourned: 11:05am.

Prepared by:


JEANETTE Z. BURILLO, RL

Chairperson, BAC Secretariat

Approved by:


MARIETTA A. VELASCO, RN, MAN

Chairman, BAC for Pharma Supplies & Med Equipment