

**PHILIPPINE HEART CENTER**  
East Avenue, Quezon City

Minutes of the Regular BAC Meeting, Pre Procurement and Opening of Bids  
October 6, 2020, 9:00am, 5<sup>th</sup> MAB, Amphitheater, PHC

BAC Meeting:024.2020)

**1. Attendance:**

The meeting was participated by members of the BAC, TWG and its Secretariat as follows:

Chairman : Marietta A. Velasco, RN, MAN  
Vice-Chairman : Antonio D. Pascual, MD  
Members : Peter San Diego, Jr. MD  
Rex B. Garde, RMT  
Agnes L. Balid  
Agnes Grande  
Jennifer Mendoza, MD - absent

**TWG Members**  
Chairman : Marcial Magleo  
Vice Chairman : Marissa Sarmiento  
Members : Engr Dionisio Eoy  
Maria Charisse Y. Magallanes, RN  
Annalyn Ollado

**Secretariat** : Jeanette Z. Burillo  
Rachelle H. Cortez  
Joy Y. Lacanilao  
Kim Sumaribos

**2. Call to Order - Briefing**

2.1. The meeting was called to order at 9:05am, presided by Ms. Marietta A. Velasco – Chairman, BAC for Pharma Supplies & Med Equipment. A prayer was led by Ms. Agnes Balid.

**II. Opening of Bids**

	Project Title	Eligibility & Technical Envelope	Financial Envelope (Bid Offer)
1	1 lot Cardiac Monitoring Telemetry System End-user: NSO - Susan Umali/Janine Commendador ABC = P21,797,745.00  1. Technomed International, Inc. Authorized Representative – Mariola Ramirez	<b>DOH-HFEP Funded Project</b>  > JVA not applicable > Statement of Compliance, properly tab and signed > Certifications – all were noted > Brochures, Letter of Conformity, operations manual, exclusive distributorship, list of equipment-maintenance support, general product description for the product (Telemetry System) > Certificate of Warranty: 3 years services with semi-annual preventive maintenance 5 years availability of parts in	> Php 17,200,000.00 > Schedule of Prices – complied > Terms of Payment: full payment after completion and acceptance of the Project > Delivery Period: 30 calendar days after acceptance of contract Warranty: complied > PASSED



	<p>the market</p> <ul style="list-style-type: none"> <li>&gt; Certificate for the Complete soft copy of the brochures and service manual, transmission, etc. - noted</li> <li>&gt; Certification for items included but not found in the brochure – complied</li> <li>&gt; Letter of Conformity</li> <li>&gt; Brand: Mindray BeneVision TM80 and Central Monitoring System</li> <li>&gt; Product Delivery Schedule: 30 calendar days after acceptance of contract</li> <li>&gt; Manpower requirement - submitted</li> <li>&gt; Omnibus Sworn Statement – not blacklisted</li> <li>&gt; Items 4,5,6,7 – Complied</li> <li>&gt; Philippine Bidding Documents – complete</li> <li>&gt; PASSED</li> </ul>	
2. Saviour MeDevices, Inc.	<ul style="list-style-type: none"> <li>&gt; DID NOT BID</li> </ul>	
3. Variance Trading Corporation -Authorized Representative – Arthur Gelera	<ul style="list-style-type: none"> <li>&gt; Permits: Mayors, SEC, Tax Clearance valid until May 20, 2021.</li> <li>&gt; PhilGeps – valid until May 12, 2021</li> <li>&gt; JVA – not applicable</li> <li>&gt; Bid Security Declarations, signed and notarized</li> <li>&gt; Brand: LifeScope G3</li> <li>&gt; Brochures - complied</li> <li>&gt; <b>Certifications:</b> to provide operations and service manual, manpower requirement, exclusive distributor of Nihon Khoden, water resistance, skin probe, network, power supply, standard and training, , maintenance, compliance support etc. – all noted</li> <li><b>Warranty with certification:</b> - 3 years service inclusive of semi-</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Php 21,700,000.00</li> <li>&gt; Schedule of Prices – complied</li> <li>&gt; Terms of Payment: full payment after completion and acceptance of the Project</li> <li>&gt; Delivery Period: 30 calendar days after acceptance of contract</li> <li>&gt; Warranty: complied</li> <li>&gt; PASSED</li> </ul>



		annual maintenance - 5 years availability on spare parts > Statement of Compliance for the Technical Specification: COMPLIED > Omnibus Sworn Statement – not blacklisted > ISO 13485 valid until April 5, 2021 > Product Delivery Schedule: 30 calendar days after acceptance of contract > Items 4,5,6,7 – COMPLIED > Phil Bidding Documents – complete > PASSED	
2	25 Units Patient Monitor End-users: NSO - Susan Umali/ Janine Commendador ABC = P3,625,000.00  1. Technomed International, Inc. Authorized Representative – Mariola Ramirez	<b>DOH-HFEP Funded Bayanihan Heal as One</b>  > Permits: SEC, Mayor (San Juan), Tax Clearance, PhilGeps valid until June 20, 2021 > JVA not applicable > Bid Securing Declaration – complied > Statement of Compliance for the Technical Specification: COMPLIED > Other Certifications all noted > Certificate of Exclusive Distributor in the Philippines - Mindray > Manpower requirement – complied > Certification for items included but not found in the brochure – complied > Brand: Mindray: EPM10 > Product Delivery Schedule: 60 calendar days after acceptance of contract > Omnibus Sworn Statement: not blacklisted > Items 4, 5,6, 7 – complied > Philippine Bidding Documents: complete > PASSED	> Php3,612,500.00 > > Schedule of Prices – complied > Terms of Payment: full payment after completion after acceptance of the Project > Delivery Period: 60 calendar days > Warranty: Complied > PASSED



<p>2. Cartal Enterprises, Inc. Authorized Representative - Maria Cristina Monteser</p>	<ul style="list-style-type: none"> <li>&gt; with CSSR</li> <li>&gt; Brand: X12 EDAN Patient Monitor</li> <li>&gt; Users Manual – complied</li> <li>&gt; Product Delivery Schedule 60 cd after acceptance of contract</li> <li>&gt; Manpower requirement – complied</li> <li>&gt; Certification for items included but not found in the brochure – complied</li> <li>&gt; Other Certifications – all noted</li> <li>&gt; Statement of Compliance for the Technical Specification: COMPLIED</li> <li>&gt; Omnibus Sworn Statement: not blacklisted</li> <li>&gt; Philippine Bidding Documents: complete</li> <li>&gt; PASSED</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Php2,375,000.00</li> <li>&gt; Schedule of Prices – complied</li> <li>&gt; TOP full payment after completion after acceptance of the Project</li> <li>&gt; Delivery Period: 60 calendar days</li> <li>&gt; Warranty: 2 years equipment; 5 years availability of parts</li> <li>&gt; PASSED</li> </ul>
<p>3. R&amp;A Dental Supply Center, Co. Authorized Representative - Jhoan Comia</p>	<ul style="list-style-type: none"> <li>&gt; Permits: SEC, Mayor's (QC), Tax Clearance, PhilGeps-May 7, 2021</li> <li>&gt; JVA not applicable</li> <li>&gt; Brand: Comen Star8000H</li> <li>&gt; Brochures – complied</li> <li>&gt; Delivery Period: 60 calendar days after acceptance of the Project</li> <li>&gt; Certifications: ISO 13485, EC, distributorship from Zhenzen, Good standing from RM Medical Supplies, Batangas Medical Center, letter of undertakings, spare parts and costings, conformity, after sales service and warranty, etc.</li> <li>&gt; Delivery Period: 60 cd after acceptance of contract</li> <li>&gt; Statement of Compliance for the Technical Specification: COMPLIED</li> <li>&gt; Omnibus Sworn Statement: not blacklisted</li> <li>&gt; Items 4 – not complied <ul style="list-style-type: none"> <li>- Total amount of the ongoing, contract awarded but not yet started – submitted computation</li> </ul> </li> </ul>	<p>-</p>



		<p>(Php464,768.74) – NOT COMPLIED</p> <p>&gt; Items 5,6 - COMPLIED</p> <p>&gt; Item 7 – wrong computation, NOT COMPLIED, NFCC should be Php110,859,248.75</p> <p>&gt; This was properly explained by the TWG to Ms. Comia</p> <p>&gt; FAILED</p> <p>- Ms. Comia inquired for the reason of BAC’s opening the Financial Component Envelope. Ms. Velasco explained that only those who have PASSED the 1<sup>st</sup> envelope (ELIGIBILITY &amp; TECHNICAL COMPONENT) shall proceed with the opening of the Financial Envelope.</p> <p>&gt; R&amp;A Dental requested to file for Motion for Reconsideration (as expressed by Ms. Comia).</p> <p>&gt; Financial Envelope signed by the BAC and witnessed by Ms. Comia of R&amp;A Dental and kept by the BAC Secretariat.</p>	
<p>4 units Stretchers End-user: NSO - Susan Umali ABC = P1,200,000.00</p> <p>1. Saviour MeDevices Authorized Representative - Rob Russel De Guzman</p>	<p><b>Included in the APP for FY2020</b></p> <p>&gt; with CSSR</p> <p>&gt; Bid Securing Declaration – complied</p> <p>&gt; Brand: Hill Rom P8000</p> <p>&gt; Brochure - complied</p> <p>&gt; Product Delivery Schedule: 30 calendar days after acceptance of contract</p> <p>&gt; Statement of Compliance for the Technical Specification: COMPLIED</p> <p>&gt; Manpower requirement – complied</p> <p>&gt; Omnibus Sworn Statement – not blacklisted</p> <p>&gt; Phil Bidding Documents – complete</p> <p>&gt; PASSED</p>	<p>&gt; Php1,195,552.00</p> <p>&gt; Schedule of Prices – complied</p> <p>&gt; Terms of Payment: full payment after acceptance of the Project</p> <p>&gt; Delivery Period: 30 calendar days</p> <p>&gt; Warranty: 2 years for parts and services</p> <p>&gt; PASSED</p>	
<p>2. Variance Trading Corporation Authorized Representative -</p>	<p>&gt; Statement of Compliance for the Technical Specification:</p>	<p>&gt; P1,080,000.00</p> <p>&gt; Terms of Payment: full</p>	



Pamela Ohidong	<p>COMPLIED</p> <ul style="list-style-type: none"> <li>&gt; Manpower requirement – complied</li> <li>&gt; Product Delivery Schedule: 30 calendar days - complied</li> <li>&gt; Certifications: ISO, warranty, accessories, warranty for parts and services, etc. - complied</li> <li>&gt; Omnibus Sworn Statement – not blacklisted</li> <li>&gt; PASSED</li> </ul>	<p>payment after acceptance of the Project</p> <ul style="list-style-type: none"> <li>&gt; Delivery Period: 30 calendar days</li> <li>&gt; Warranty: 2 years for parts and services</li> <li>&gt; PASSED</li> </ul>
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### III. Pre-Procurement

	Project Title	Modification/Clarification/Remarks
1	<p>1 Lot Pharmaceutical Supplies</p> <p>End-user: Pharmacy Division/HSS</p> <p>Ms. Imelda Vieña</p> <p>ABC = P399,890,898.84</p>	<ul style="list-style-type: none"> <li>- approved by the Budget Division and within the APP for FY2021.</li> <li>- prices are still in accordance with the recently issued DPRI which does not covered all medicine. Ms. Viena applied and referred from the 2020 DPRI as reference price.</li> <li>- From the previous (2020), only 42% successfully push thru, due to lack of bidders and low price. According to Ms. Vieña, suppliers cannot comply with the cost from the DPRI as reference (8<sup>th</sup> ed).</li> <li>- Pharma and Therapeutics Committee does not counter check the items since the list is only based on DPRI.</li> </ul> <p>Ms. Vieña's legends on the columns from her listing:</p> <ul style="list-style-type: none"> <li>- 45% of the items based on the 8<sup>th</sup> ed DPRI</li> <li>-25% of the items based on the 7<sup>th</sup> ed DPRI</li> <li>-23% of the items based on the previous acquisition + 10%</li> <li>-6% of the items based from the other hospital pricing</li> </ul> <ul style="list-style-type: none"> <li>&gt; Pharma Therapeutics Committee deleted Item Ranitidine: no supply from other companies.</li> <li>&gt; End-user will submit an updated/revised abstract deleted Ranitidine</li> <li>&gt; Item 78 Linezolid 600mg – 60 per requirement but shall be reduced to 30 pieces per month</li> <li>&gt; Item 4: Aspirin 80mg (regular) will add in quantity</li> <li>&gt; Exemption of medicines from OPD patient, not anymore allowed unless DOH shall lift the approved PNF.</li> </ul>
2	<p>1 unit Bi-plane High End Cardiac Catheterization Lab Equipment (Angiogram Machine)</p> <p>End-users: Invasive Cardiology Division/James Ho, MD and Mr. Levy Magno</p> <p>ABC = P120M</p>	<p>P90M – DOH-HFEP Funded Project</p> <p>P30M – Bayanihan 2 Funded Project</p> <ul style="list-style-type: none"> <li>&gt; installation of the machine only</li> <li>&gt; Terms of Payment – full payment c/o DOH</li> <li>&gt; End-user prefers Exclusive Distributorship/Authorized Distributorship</li> <li>&gt; Warranty: 10 years for the machine, availability of 5 years parts in the market, quarterly for preventive maintenance for 3 years.</li> </ul>



		<ul style="list-style-type: none"> <li>&gt; SLCC – similar project</li> <li>&gt; Delivery Period: 45 calendar days</li> <li>&gt; Certificate of Good Standing from PHC or other hospital - v</li> </ul>
3	1 unit Portable Polysomnography with full PSG End-user: Pulmonary /Dr. Fuentes ABC = 1.5M	Included in the APP for FY2020 <ul style="list-style-type: none"> <li>- 3<sup>rd</sup> machine, portable, can be transported.</li> </ul> <ul style="list-style-type: none"> <li>&gt; to include in the Technical Specifications should be compatible with existing system.</li> <li>&gt; initial supplies of the “consumables” good for at least 3 months.</li> <li>&gt; Authorized Distributorship</li> <li>&gt; Delivery Period: 60 calendar days</li> <li>&gt; SLCC – similar project</li> </ul> Warranty: availability of spare parts within 5 years, preventive maintenance, quarterly
4	1 unit TEE Probe End-users: Non-invasive Cardiology/ Ms. Aileen Senga/Jelyn Vallarta ABC = P1.5M	<b>Included in the APP for FY2020</b> <ul style="list-style-type: none"> <li>&gt; additional to the existing.</li> <li>&gt; does not require power supply, End-user to revise.</li> <li>&gt; Exclusive Distributorship in the Philippines.</li> <li>&gt; Delivery Period: 30 calendar days</li> <li>&gt; SLCC – similar project</li> <li>&gt; End-user to submit revised Technical Specifications.</li> </ul>
5	3 units Defibrillator with External Pacer and Cart End-user: NSO/Edgar Mendoza, RN ABC = P2.4M	<b>Included in the APP for FY2020</b> <ul style="list-style-type: none"> <li>&gt; Data Storage for at least 24 hours</li> <li>&gt; Instructional Material to be included as ACI requirement</li> <li>&gt; EMD component: Power Supply</li> <li>&gt; battery: duration per shocks/firing</li> <li>&gt; Training of Personnel: local</li> <li>&gt; SLCC – similar project</li> <li>&gt; Exclusive Distributorship</li> <li>&gt; Warranty: 2 years equipment, 5 years service, 5 years consumables and spare parts within 5 years</li> <li>&gt; Delivery Period: 30-60 calendar days</li> </ul>

**Note:** End-users were advised to submit revised Technical Specifications per discussion during the Pre-Procurement.

#### IV. Other matters:

Status of the following bidden Projects:

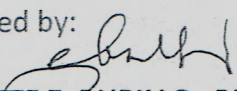
- 1 unit Steam Sterilizer – finalization of the post-qualification results and signing of the report.
  - As reported by Mac Magleo, verified with CSS and inquired if the specs are accepted, CSS accepted and verified with the EMD → also accepted 4.07866kg/cm<sup>2</sup>
  - Ms. Velasco requested for a written communication from the End-user and the EMD to formalize the findings.
  - TWG RECOMMENDATION: COMPLIANT
2. 1 unit brand new ambulance (type II) – for detailed bid evaluation by the TWG.
  - To schedule this week.
3. GPPB publication of the 6<sup>th</sup> ed. Secretariat to secure the latest edition which is published today



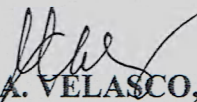
(October 6, 2020) and forward to BAC B viber group.

4. BAC training – HRD is still coordinating with the GPPB, for follow-up.
5. Meeting was adjourned: 12:25nn.

Prepared by:

  
**JEANETTE Z. BURILLO, RL**  
Chairman, BAC Secretariat

Approved by:

  
**MARIETTA A. VELASCO, RN, MAN**  
Chairman, BAC for Pharma Supplies & Med Equipment